



PRESIDENT'S CORNER

By Phil Lieber

At my executive club meeting this morning, somebody mentioned that their kids start school August 12th and for all practical purposes, summer is coming to an end. It's hard to believe the summer is quickly passing us by. For me it is just as hard to believe P&L Capital is in its 14th year and P&L Technology is already in its 6th year! It really does seem just like yesterday I was making cold calls out of a one man office for Capital and Drew was working off my conference table getting Technology

started. I heard a speaker this morning talk about the importance of strategic plans and at a minimum quarterly reviews and measurements. Since time does seem to disappear, I agreed it is critical to have at a minimum quarterly meetings to insure plans are being met and more importantly that in these economic times, you are investing in your people and listening to your customers. The bottom line is employees and customers are our most important assets!

INSIDE THIS ISSUE

President's Corner	1
P&L Technology Success Story	1
2nd-Byte	2
Technology Tips	2
Recently Completed Transactions.....	3
Company Spotlight: Judds Bros. Construction.....	3

P&L TECHNOLOGY SUCCESS STORY

By Steve Heller

As everyone can attest to, machines are fickle things. Most times they work great and perform their function but at any given moment and even sometimes for reasons unknown, they break down. That's when the true value of a partner can be tested. While transitioning a customer to a new server environment, the older server failed and could not be rebooted. P&L technicians were onsite early in the morning to address the failed equipment. This is a very challenging process as it's very tough to troubleshoot a machine that simply failed. In many cases a server in this state could take up to a day to get back online; however, our technicians were able to do it in less than half a day. No information was lost and the customer was able to get back to business as usual with minimal interruption. All involved in this situation can view it as a success story: while there was a challenge presented, the solution was achieved quickly and completely.



P&L CAPITAL



P&L TECHNOLOGY, INC.

Putting our Customers in a Position to Win



P&L Companies
4131 S 143rd Cir
Omaha, NE 68137
402-330-9580
800-698-1686



GETTING STARTED WITH 2ND-BYTE

By Sam Schlegelmilch

Over the last several weeks, I've received several calls inquiring about data sanitation. I've covered this topic in the past but it's been quite some time so I figured it was a good opportunity for a refresher course. First, your computer has traces of personal information on it and identity thieves target discarded computers for hard drive information. Many people, including myself, were under the impression that deleting their files and then emptying the Recycle Bin will permanently get rid of those files; wrong. Furthermore, reloading the operating system or reformatting the hard drive will also not erase hard drive data. The only way to erase a hard drive of all data is to overwrite it with random information. It's kind of like a VCR tape; the only way to remove something that you've recorded is to record over it, which is exactly what the DOD recommends. At 2nd-Byte we've been providing data sanitation services recommended by HIPAA and the DOD for years, and we know what we're doing. Using White Canyon software, we not only wipe the hard drive seven times over, we also stand behind our process and certify that no data remains, personal or otherwise. Don't expose yourself to undue risk; call 2nd-Byte today and I'll be happy to walk you through how this process works: (402) 861-7536.

TECHNOLOGY TIP: BACKING UP YOUR PERSONAL DATA

By Kyle Swanda

It's a fact of life: if you work on a PC, at some point it will crash. It always seems to happen at the most inopportune times. It's never when you don't have a huge deadline or project due the next day.

As most PC users know, or should know, when working on a document, you should save it every few minutes in case something should happen. You don't want to be at the mercy of your most recent backup when you lose that all important client proposal.

First things first; if you are working in Microsoft Office Word, Excel, or any of the other applications in the suite, CTRL-S is the keyboard command to save. Get used to it and use it often. I have found that after 15 years in I.T., every time I make a change to a document, I save it. I've had too many conversations with disappointed users that all of the changes they just made to the document they were working on all day are long gone.

Most other applications follow the same convention of CTRL-S to save, but if you aren't certain, usually

the application specific help will tell you what it is, or it will be listed in the File menu. If there is a specific application you work in a lot, find it out and use it.

The Microsoft Office suite of applications does offer a nice advantage if you do forget to save when an application errors out or your PC does so. It's called Document Recovery. If for some reason an Office application closes unexpectedly without you manually saving your document, you should be able to open the application backup and be prompted by the Document Recovery task window. In here you can select the document you were working on, view it to make sure it is the one you want, and save it, so you don't lose it again.

By default, Office saves recovery files every 10 minutes. This interval can be changed under the File, Options, Save menu in any application so you can set it to whatever time you want it to be. The less time between saves, the more data that should be recoverable.



By Phil Lieber

- A local law firm that already has their computers under lease added a new phone system to their existing lease. P&L provided a simple one-page addendum to accomplish their goals.
- A wholesale distributor needed new equipment and was at the tail end of an existing lease. P&L added the new equipment and extended the existing lease reducing out of pocket. The customer was able to get new equipment without adding additional monthly overhead.
- A regional same day delivery company that is also a customer of P&L Technology has tied equipment rotation in with their service agreement, paying one monthly amount.

COMPANY SPOTLIGHT: JUDDS BROS. CONSTRUCTION CO.

By Matt Lieber

Judds Bros. Construction Co. is a family oriented, general, utility, and railroad contractor located in Lincoln, Nebraska. Judds Bros. offers a diverse range of services including specialties in general contracting, concrete, utility, railroad, millwright and steel erection.

Judds Bros.' experienced team of project managers and field personnel will work with all project owners to finish the project on time and on budget. Our team can assist you in the pricing, scheduling, construction and completion of your project. Judds Bros. will work to ensure that your project is completed the way you want it. Over the years, our outstanding service has built long standing relationships and a trust that goes beyond the average customer-client rapport.

Judds Bros. is also a proud sponsor of the Northeast Legion Baseball Team (www.juddsbaseball.com) and Cornhusker Shooting Stars Girls 15 and under basketball team.

Contact John Judds, CEO and project manager, at jjudds@juddsbros.com or 402-467-4666 ext. 101 for more information on all the unique services we can provide.

