



P&L COMPANIES

February Newsletter

President's Corner

By Phil Lieber

January just flew by and Punxsutawney Phil saw his shadow so 6 more weeks of winter! For those of you that work with Michelle she had a healthy baby girl and her husband Jesse is helping out while Michelle continues to work from home. Everybody in the office just knew we would have a lot of new business as soon as she went on maternity leave and we were all right. Business has been good since the beginning of the year!

As business owners, we know we must continue to re-invest in our companies and move forward with or without the effects of the economy, which ironically is what spurs the economy forward. There is still a lot of opportunities for those of us willing to work a little harder and beat the streets! Lets keep it moving forward.

P&L Companies
4131 S 143rd Cir
Omaha, NE 68137
402-330-9580
800-698-1686

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P&LCAPITAL

Transforming the way Businesses Finance Technology.

P&L Technology Success Story

By Steve Heller

Over the last couple of months we have had multiple clients change locations. While this has been written as a success story before, we are addressing it again as validation of our 100% Accountability brand promise. Our engineers meet with the company's primary contacts to work out and agree upon the entire process. Engineers then coordinate with other 3rd party vendors to ensure everyone is on the same page regarding how the move will proceed and making sure all the pieces come together. A technician is assigned to the move to power down, load up, move and power on all the equipment to make sure everything is in working order before closing the support ticket. We want to plan the move with a level of detail that leaves no room for surprises. As a partner in each customers' organization it's imperative they have the confidence that we will complete their move with the least amount of disruption possible.



P&L TECHNOLOGY, INC.

Technology Solutions that Work for Business



Getting Started with 2nd-Byte

By Sam Schlegelmilch

With the economy still struggling, businesses are passing over purchasing new IT gear and instead have been taking advantage of our off-lease business model. There are many reasons companies choose to procure off-lease IT equipment. The first reason always seems to be the investment. To buy a decent business class PC, a substantial investment will be required. Second, a lot of firms want the same computer used across the board for all users, avoiding conflicts. Furthermore, with another operating system on the market, firms are a bit hesitant to move from the stable XPP

version to a new model. For the next year, 2nd-Byte will continue to supply firms with systems that meet all three criteria: affordable, identical and stable. If you're looking to add additional workstations, looking to standardize your entire PC base, or you're hesitant to change operating systems, please feel free to call me at 2nd-Byte so we can discuss whether or not off-lease equipment is a good fit for your business. (402) 861-7536.

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Technology Tip

By Andrew Embury

Getting in the Habit of Locking your Computer

Security has become a much bigger concern for many organizations as the amount of confidential information flowing through our computer systems and email increases. Key employees have access to sensitive accounting data, personnel records, salaries, and other business data that needs to be kept secure. Many times, however, these key employees will leave the office for a period of time with this sensitive data unlocked on their workstation. It is always a good idea to “lock” your computer when leaving it unattended for a long period of time to prevent prying eyes.

Fortunately, it is very easy to lock your computer. Simply hold down the “Windows” key on your keyboard and press the “L” key. This will immediately lock your workstation, yet leave all your programs and files open behind the scenes. Upon return to your computer, you simply type in your password to unlock and continue right where you left off.

Getting in the habit of securing your computer like you would secure your home or office when not there is always a good idea and can save you the liability of releasing confidential information.

Recently Completed Transactions

By Phil Lieber

- A regional hospital that we have had a relationship with for over 9 years opened a new location and ordered 300 desktops and laptops to be put on lease.
- A small school district purchased 250 off-lease computers for their computer labs. This is the 3rd year in a row they have utilized off lease computers!
- A local company rented 50 computers for a special project that took 6 weeks.
- A medical manufacturing company used P&L Capital to provide financing for specialized medical equipment and put them on a rental agreement.

Company Spotlight: Center for People In Need

By Matt Lieber

At the Center for People In Need, the mission is to enhance opportunities for families as they address socio-economic barriers limiting their paths to success. Their programs combine to encompass a cohesive network of services for low-income families.



In support of their mission they:

- Assist other human service agencies that are providing for the social and economic needs of low-income, high needs families and individuals.
- Provide for the emergency & basic needs of families through delivery of direct services.
- Actively advocate for systemic changes through federal, state and local policy makers.
- Develop and support educational programs, increase job training, and improve computer skills for low-income workers.

The Center for People in Need just recently opened their new Job Training and Conference Center which will be able to greatly expand the job training program offerings as well as increase the number of people able to go through the program. For more information or inquiries about volunteering or donating, you can visit their website at www.centerforpeopleinneed.org or contact Executive Director Beatty Brasch at 402-476-4357. You can also visit their location at 3901 N. 27th Street, Lincoln, NE 68521.